Trade Partner Program

& Architectural Millwork Specification Guide

Custom cabinetry, built in Mississauga, for the GTA's design and building community.

YOUR VISION. OUR SHOP FLOOR.

Every project you put your name on reflects your standards. At Sage Kitchen and Bath, we build to them.

We are an in-house custom millwork fabricator serving interior designers, architects, and custom home builders across the Greater Toronto Area. We design, engineer, finish, and install every piece from our Mississauga facility, with no outsourcing and no handoffs to people you have never met.

This guide covers what partnering with us looks like: how we work, what we build with, how we present to your clients, and how to open a Trade Account.

> "Built where you can see it. Finished the way you specified it. Installed the way you promised it."

01 · WHY PARTNER WITH US

One shop. One team. Full accountability.

When cabinetry is designed in one place, built in another, and installed by a third party, details slip. We keep the whole process under one roof, so your specifications go from drawing to installation without anything lost along the way.

Direct Shop-Floor Oversight

Your project is built a short drive from most GTA job sites. Trade partners are welcome to book shop visits to review door samples, check finishes on real parts, or walk through work in progress. Questions go to the people building your project, and you get answers in hours rather than weeks.

Custom Stain Matching

Bring us a flooring sample, an architectural finish schedule, a fabric swatch, or a heritage piece. Our finishing team builds custom stain and paint colours to match, then provides physical sample panels on your specified species for approval before production starts. Approved formulas are kept on file, so add-on rooms and future phases match the original work.

Shop Drawings & CAD Coordination

We prepare detailed shop drawings for every project, including plans, elevations, sections, and cabinet schedules, for your review and client sign-off. Our drafting team works from your architectural sets and coordinates directly with your office on:

— Appliance specifications and integrated panel requirements
— Plumbing, electrical, and lighting rough-in locations
— Ceiling heights, bulkheads, and site-measured conditions
— Revisions tracked clearly from issue to final approval

Files can be exchanged in the formats your office uses. Ask us about your workflow.

White-Glove Installation

Our own installation crews deliver and install every project. They protect the site, work cleanly around other trades, and leave the space finished, with doors aligned, hardware adjusted, and touch-ups done. A final walkthrough with you or your client closes out every job.

02 · CONSTRUCTION & HARDWARE

Specified for performance. Built to last.

Our standard specification is the baseline, not the ceiling. Every element below can be upgraded or customized to suit your project.

CABINET CARCASSES & INTERIORS	
Option A	3/4" pre-finished birch plywood
Option B	3/4" pre-finished maple plywood
Option C	Hardrock Maple melamine, or an alternative interior finish on request
Shelving	3/4" adjustable shelving, matched to the selected interior
Construction	Engineered for long-term structural integrity and precise alignment

DRAWER BOXES	
Option A	Solid hardwood dovetail drawer boxes, the classic choice for traditional, transitional, and contemporary work
Alternative	Drawer boxes matched to the cabinet interior finish for a seamless, coordinated look

DRAWER SLIDES, HINGES & HARDWARE	
Drawer slides	Salice full-extension, soft-close drawer slides
Hinges	Blum concealed hinges with integrated soft-close and tool-free adjustment for precise door alignment after installation
Decorative	Supplied to your specification, or sourced by our team

FINISHING	
Topcoat	Catalyzed architectural conversion varnish, applied in-house under controlled conditions
Performance	High resistance to moisture, heat, household chemicals, and daily wear
Colour & sheen	Custom-matched stains, opaque paint colours, and a range of sheen levels

CUSTOM OPTIONS

Inset, full-overlay, and partial-overlay door styles; custom panelling and integrated appliance panels; built-ins, vanities, wall units, and furniture-grade millwork for every room.

03 · THE SHOWROOM EXPERIENCE

Your clients, your presentation, our space.

Our Mississauga showroom is available by appointment for trade partners to present to clients in a private, focused setting.

01
Book your session
Reserve a private appointment through your trade contact.

02
We prepare
Tell us what you are presenting ahead of time. We set out the relevant door styles, species, finish samples, and hardware so the room is ready when you arrive.

03
You lead
You run the presentation, and our team stays on hand to answer technical questions as much or as little as you want.

04
Decisions move forward
Client selections are documented and included in the shop drawings for sign-off.

Your client relationship stays yours throughout. We support your presentation and never compete with it.

04 · TRADE ACCOUNTS

Join the Sage Trade Partner Program.

Trade Accounts are open to practising interior designers, architects, and custom home builders in the GTA.

PARTNER BENEFITS

— Dedicated trade contact for every project
— Trade pricing
— Priority access to the private showroom
— Shop drawing and CAD coordination support
— Custom sample panels for client approvals

HOW TO APPLY

1. Visit sagekitchenandbath.ca/trade
2. Complete the short application with your firm details and credentials
3. Our trade team will review it and follow up to set up your account and arrange an introductory shop visit

Let's build something exceptional together.

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